FROM FOUNDING TO EXIT

Tailored support for growing your business.

Fraunhofer is not a shareholder in all spin-offs, and not all spin-offs require financing partners for their business model, etc. All content presented here should be understood as options.

How do you benefit from a Fraunhofer investment?

- **Co-founder:** Use the partnership you've built since the pre-launch phase as a sounding board.
- **Co-shareholder:** Benefit from representatives of an institutional investor with similar interests.
- **Co-investor:** Secure a co-investor with up to €2.5 million in total for your upcoming funding rounds.
- **Exit-partner:** Have a well-known partner by your side when selling your business shares.

How do you find investors for your start-up?

- **Network:** Tap into a network established over 25 years ago within the German financing landscape.
- **TT49:** Gain access to a deep-tech investor that invests exclusively in science-based start-ups.
- **HTGF:** Gain direct access to Germany's leading early-stage investor, in which Fraunhofer holds a stake.
- **Investment Hub:** Use the free platform that connects Fraunhofer start-ups with investors.

How do you take your technology to the next level?

- **R&D Projects:** Secure your competitive edge in innovation and launch research and development projects with Fraunhofer Institutes.
- **Funding Programs:** Take advantage of access to public funding and project consortia.

Do you have access to Fraunhofer infrastructure?

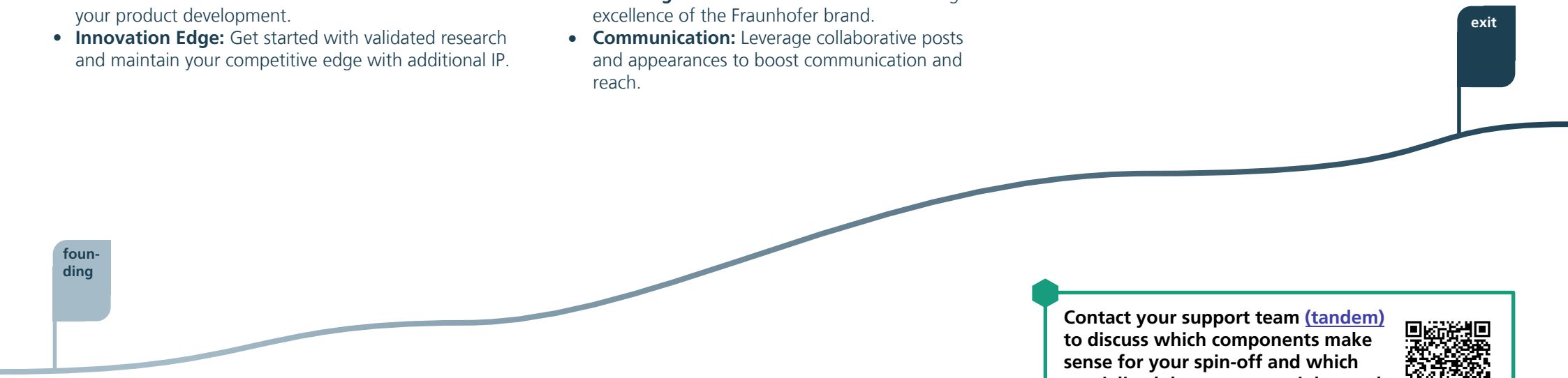
- **High-Tech Labs:** Avoid fixed costs and gain access to state-of-the-art labs, facilities, and testing equipment as part of R&D projects.
- **Pilot Plants:** Use production facilities for prototypes and small-batch production.

How do you use Fraunhofer technology for your start-up?

- **Licenses:** Secure IP from 74 Fraunhofer Institutes for your product development.
- **Innovation Edge:** Get started with validated research and maintain your competitive edge with additional IP.

How do you build your credibility?

- **Branding:** Benefit from trust in the technological excellence of the Fraunhofer brand.
- **Communication:** Leverage collaborative posts and appearances to boost communication and reach.



Contact your support team (tandem) to discuss which components make sense for your spin-off and which specialized departments might need to be brought in.